



## Professional Profile

# Brandon Coetzee

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My most recent experience obtained was in the motor industry, however I am open to positions and further growth in other areas of interest as well.

My experience in the motor industry began at WE BUY CARS in 2020 where I was responsible for pricing before accepting a role at CARZUKA.

At CARZUKA I was in the position of Pricing & Marketing Manager for inventory and was responsible for external and in-house market research. A crucial function of my role was to ensure that vehicles were competitively priced and benchmarked according to industry norms. I was then promoted to Buyer at CARZUKA where I was responsible for providing purchase prices on vehicles being brought into inventory. I was also promoted as the company's Health and Safety Manager and had to oversee all health and safety systems for the company and identify any possible hazards and risks to employees. Prior to being retrenched I was promoted to Dealer Sales Executive, and in this role, I was responsible for sales of vehicles to dealerships.

After the retrenchment at CARZUKA I had started a career at CUBBI CARS where I have been responsible for providing Subject to Viewing prices, offering Final Offer prices to clients after their vehicle had been evaluated. I am responsible for offering Cover Prices on the McCarthy Bidval Cover Price system as a means to purchase stock from McCarthy Dealerships. I am responsible for Arrival Inspections on vehicles purchased by the buying team (Quality Checks).

Due to a vast range of experience obtained across many different roles and being exposed to a variety of different industries over several years, I see myself as a fast learner, a good listener and good communicator, who is able to work well under pressure and can easily adapt to change.

I see myself as a reliable, motivated and focused person who works very well on my own yet also enjoys being part of a team.

I am proficient on all Microsoft programmes as well as Google Sheets.

# Personal Information

ID Number 960307 5147 084

Location 105 Richfield, Prunus Close, Meyersdal, Alberton, Gauteng, 1448

Availability Immediately

Expected Salary Negotiable

EE/ Gender White Male

Nationality South African

Marital Status In domestic partnership

Language English, Afrikaans (Fluent)

Driver's License Code 10 (Own Reliable Transport)

Date of Birth 7 March 1996 (27 Years old)

Vaccination Pfizer

## Career Summary

**Cubbi Cars Gauteng-** Buyer/Pricer February 2024- Present

**Carzuka-** Dealer Sales Executive December 2021 – December 2023

**We Buy Cars-** Pricer August 2020 – December 2021

**Masedi E&I Construction-** Safety, Health & Enviro Rep March 2020 – July 2020

**Stock Market Velocity-** Sales Executive June 2018 – November 2018

## Education & Qualifications

**Rietondale High School (previously called Hoërskool Hendrik Verwoerd)**

National Senior Certificate

2014

- English Home Language
- Afrikaans 1<sup>st</sup> Additional Language
- Mathematical Literacy
- Life Orientation
- Business Studies
- Hospitality Studies
- Life Sciences

**BCom – General (University of Johannesburg)**

2015 - 2017 (Incomplete due to financial & personal reasons)

# Skills & Attributes

Strong financial aptitude.

Problem-solving skills allow me to quickly solve problems and provide timely solutions. Well versed in adhering to industry regulations.

Excellent communication skills enable me to work well with teams.

Fully understand the importance of maintaining a supportive and good attitude towards customers. Go the extra mile to ensure that the company's name & reputation is well respected and valued. Computer proficiency. (Sorting of analytical data within motor company)

Good communication.

Follow instructions.

Motivational.

Problem solving.

Computer Literacy: MS Word, Excel, Outlook, PowerPoint

Internet & Email

Google Sheets

## Work Experience

### CUBBI CARS GAUTENG

February 2024- Present

#### Responsibilities:

- Providing clients with market related Subject To Viewing Prices (STV).
- Evaluating vehicles for company purchase (buying).
- Providing clients with final offer prices (after the buyer has evaluated the vehicle) (Pricing).
- Purchasing vehicles from McCarthy Bidval Cover Price system.
- Arrival Inspections (Quality Check on vehicles purchased).

Reason for leaving: Seeking greater challenges and Personal Growth.

### CARZUKA

December 2021 – December 2023

#### Responsibilities:

- Market research in order to accurately price vehicles for dealer as well as retail sales
- Providing accurate pricing for vehicles being purchased.
- Sales of motor vehicles to dealers and dealerships.
- Inventory Control
- Health and Safety Manager

Reason for leaving: Retrenchment (company take-over)

### WE BUY CARS

August 2020 – December 2021

#### Responsibilities:

- Market research in order to accurately price vehicles for dealer as well as retail sales
- Providing accurate pricing for vehicles being purchased.
- Inventory Control

Reason for leaving: Growth opportunity & promotion at CARZUKA

## **MASEDI Construction**

March 2020 – July 2020

### Responsibilities:

- Role of Health, Safety & Environment Representative
- Responsibility for safety during on-site operations.
- No safety issues or accidents experienced during the period of my function within this position.
- Health and Safety certificate achieved through RiskCom.
- First-Aid level 1 achieved through Emcare

## **Stock Market Velocity**

June 2018 – November 2018

### Responsibilities:

- Sales, selling of financial stocks listed on the JSE.
- Public Marketing.

### **Other achievements:**

Evaluated over 16,000 cars to date

Emcare First Aid level 1

RiskCom Health and Safety

## **References & further information:**

Available on request.